

Lesson Plan 2023 (JAN-JUNE)

2nd Semester General

Subject: E-Commerce and Business Communication

Module I: E-Commerce

Unit	Chapter	Teacher
I	Introduction	SY
II	E-CRM and SCM	SY
III	Digital Payment	DK(C)
IV	ERP	MA
V	New Trends in E-Commerce	MA

Module II: Business Communication

Unit	Chapter	Teacher
I	Introduction	LD
II	Type of Communication	LD
III	Tools of Communication	SD
IV	Drafting	SD

Subject: Company Law

Unit	Chapter	Teacher
I	Introduction to Company	PR
II	Formation Of a Company	SY
III	Company Administration	DM+SDM
IV	Share Capital & Debenture	TS
V	Corporate Meetings	DK(C)

Subject: Marketing Management and Human Resource Management

Module I Marketing Management

Unit	Chapter	Teacher
I	Introduction	SG
II	Consumer Behaviours and Marketing Segmentation	SG
III	Product	MA
IV	Pricing, Distribution channels & Physical Distribution	AD
V	Promotion and Recent Development in Marketing	MA

Module II	Human Resource Management	
Unit	Chapter	Teacher
I	Nature and Scope	SDM
II	Human Resource Planning	SDM
III	Recruitment and Selection	SD
IV	Training and Development	AD
V	Job Evaluation and Performance Appraisal	SD
Subject:	Cost and Management Accounting-I	
Unit	Chapter	Teacher
I	Introduction	SG
II	Material Costs (a) Purchas of Material (b) Storage of Material (c) Material Control (d) Method of Pricing Material Issue	SDM
III	Employee Cost and Incentive System (a) Introduction, Idle Time, Overtime, labour Time (b) System of Wage Payment & Incentives(Halsey, Halsey-Weir, Rowan & Emerson) (c) System of Incentives Schema.	LD
IV	Overhead and Cost Statement Overhead (a) Introduction (b) Manufacturing Overhead (c) Absorption Of Overhead	PR
	Preparation of Cost Sheet	SG
V	Cost Book Keeping	PR
VI	Costing Methods (a) Job Costing and Batch Costing	PR
	(b) Contract Costing	TS
	(c) Service Costing	TS
	(d) Process Costing	SG

Lesson Plan 2023 (JAN-JUNE)

2nd Semester Hons.

Subject: E-Commerce and Business Communication

Module I: E-Commerce

Unit	Chapter	Teacher	
		H1	H2
I	Introduction	SY	SY
II	E-CRM and SCM	SY	SY
III	Digital Payment	DK(C)	DK(C)
IV	ERP	MA	MA
V	New Trends in E-Commerce	MA	MA

Module II: Business Communication

Unit	Chapter	Teacher	
		H1	H2
I	Introduction	LD	LD
II	Type of Communication	LD	LD
III	Tools of Communication	SD	SD
IV	Drafting	SD	SD

Subject: Company Law

Unit	Chapter	Teacher	
		H1	H2
I	Introduction to Company	PR	PR
II	Formation Of a Company	SY	SY
III	Company Administration	DK(C)	DK(C)+DM
IV	Share Capital & Debenture	TS	TS
V	Corporate Meetings	SD	SD

Subject: Marketing Management and Human Resource Management

Module I Marketing Management

Unit	Chapter	Teacher	
		H1	H2
I	Introduction	SG	SG
II	Consumer Behaviours and Marketing Segmentation	SG	SG
III	Product	SY	SY
IV	Pricing, Distribution channels & Physical Distribution	AD	AD
V	Promotion and Recent Development in Marketing	SD	SD

Module II	Human Resource Management		
Unit	Chapter	Teacher	
		H1	H2
I	Nature and Scope	SDM	MA
II	Human Resource Planning	SDM	MA
III	Recruitment and Selection	SY	SY
IV	Training and Development	AD	AD
V	Job Evaluation and Performance Appraisal	SD	SD
Subject:	Cost and Management Accounting-I		
Unit	Chapter	Teacher	
		H1	H2
I	Introduction	SG	SG
II	Material Costs (a) Purchas of Material (b) Storage of Material (c) Material Control (d) Method of Pricing Material Issue (e) Treatment of Normal & Abnormal Loss of Material	SDM	SDM
III	Employee Cost and Incentive System (a) Introduction, Idle Time, Overtime, labour Time (b) System of Wage Payment & Incentives (Halsey, Halsey-Weir, Rowan & Emerson). (c) System of Incentives Schema.	LD	LD
IV	Overhead and Cost Statement Overhead (a) Introduction (b) Manufacturing Overhead (c) Absorption Of Overhead (d) Administration & Selling & Distribution Overhead & their Charging	SG	SG
	Preparation of Cost Sheet	SG	SG
V	Cost Book Keeping (a) Non Integrated System (b) Reconciliation	AD	AD
VI	Costing Methods (a) Job Costing and Batch Costing	AD	AD
	(b) Contract Costing	TS	TS
	(c) Service Costing	TS	TS
	(d) Process Costing	SD	DM

Lesson Plan 2023 (JAN-JUNE)

4th Semester General

Subject: **Microeconomics-II & Indian Economy**

Module I: **Microeconomics-II**

Unit	Chapter	Teacher
I	Monopoly	DD
II	Imperfect Competition	DD
III	Factor Price Determination	DD

Module II **Indian Economy**

Unit	Chapter	Teacher
I	Basic Issue in Economic Development	MA
II	Basic Features of Indian Economy	DD
III	Sector Trends and Issues (a) Agriculture Sector (b) Industry and Service Sector (c) External Sector	MA
IV	Social Issue In Indian Economy	DD

Subject: **Entrepreneurship Development and Business Ethics**

Module I **Entrepreneurship Development**

Unit	Chapter	Teacher
I	(a) Introduction (b) Entrepreneurship & Creative Behaviour (c) Entrepreneurship & Micro, Small, Medium Enterprise (d) Entrepreneurship and family own	TS
II	(a) Simulation, Support & Sustainability of Entrepreneurship (b) Actors of Entrepreneurship Support System	SG
III	(a) Preparation for Entrepreneurship Ventures (b) Establishment & Operations of Business Ventures	LD
IV	(a) Mobilization of Recourse (b) Entrepreneurship & start-up Ventures	DM

Module II	Business Ethics	
Unit	Chapter	Teacher
I	Business Ethics	SG
II	Principal of Business Ethics	DM
III	Ethics In Management	TS
IV	Corporate Culture	LD
V	Ethics & Corporate Governance	SD
Subject:	Taxation-I	
Unit	Chapter	Teacher
I	(a) Basic Concept and Definitions Under IT Act	SDM
	(b) Residential Status and Incidence of TAX	SDM
	(c) Incomes which do not form part of Total Income	DM
	(d) Agricultural Income	TS
II	Heads of Income and Provisions governing Heads of Income	
	(a) Salaries	AD
	(b) Income from House property	LD
III	Heads of Income and Provisions governing Heads of Income	
	(a) Profit and gains of Business and profession	TS
	(b) Capital Gains	TS
	(c) Income from Other Sources	LD
IV	(a) Income of other persons included in Assessee's Total Income	SDM
	(b) Set off and carry Forward of Losses	AD
	(c) Deduction from Gross Total Income	DM
	(d) Rebate u/s 87A	TS
Subject:	Cost and Management Accounting-II	
Unit	Chapter	Teacher
I	Joint Product & By Product	DM
	Activity Based Costing(ABC)	DM
II	Budget and Budgetary Control	SDM
III	Standard Costing	LD
VI	CVP Analysis, Marginal Costing	PR

	(a) CVP analysis (b) Marginal Costing & Management Decisions (c) Problem Relating Above Areas	
V	Short-Term Decision Making	PR

Lesson Plan 2023 (JAN-JUNE)

4th Semester Hons

Subject: Microeconomics-II & Indian Economy

Module I: Microeconomics-II

Unit	Chapter	Teacher
I	Monopoly	DD
II	Imperfect Competition	DD
III	Factor Price Determination	DD

Module II: Indian Economy

Unit	Chapter	Teacher
I	Basic Issue in Economic Development	MA
II	Basic Features of Indian Economy	DD
III	Sector Trends and Issues (a) Agriculture Sector (b) Industry and Service Sector (c) External Sector	MA
IV	Social Issue In Indian Economy	DD

Subject: Entrepreneurship Development and Business Ethics

Module I: Entrepreneurship Development

Unit	Chapter	Teacher
I	(a) Introduction (b) Entrepreneurship & Creative Behaviour (c) Entrepreneurship & Micro, Small, Medium Enterprise (d) Entrepreneurship and family own	TS
II	(a) Simulation, Support & Sustainability of Entrepreneurship (b) Actors of Entrepreneurship Support System	SG
III	(a) Preparation for Entrepreneurship Ventures (b) Establishment & Operations of Business Ventures	LD
IV	(a) Mobilization of Recourse (b) Entrepreneurship & start-up Ventures	DM

Module II	Business Ethics	
Unit	Chapter	Teacher
I	Business Ethics	SG
II	Principal of Business Ethics	DM
III	Ethics In Management	TS
IV	Corporate Culture	LD
V	Ethics & Corporate Governance	SD
Subject:	Taxation-I	
Unit	Chapter	Teacher
I	(a)Basic Concept and Definitions Under IT Act	SDM
	(b)Residential Status and Incidence of TAX	SDM
	(c) Incomes which do not form part of Total Income	SG
	(d)Agricultural Income	TS
II	Heads of Income and Provisions governing Heads of Income (a) Salaries	SG
	(b) Income from House property	LD
III	Heads of Income and Provisions governing Heads of Income (a) Profit and gains of Business and profession	AD
	(b) Capital Gains	TS
	(c) Income from Other Sources	LD
IV	(a) Income of other persons included in Assessee's Total Income	SDM
	(b) Set off and carry Forward of Losses	AD
	(c) Deduction from Gross Total Income	DM
	(d) Rebate u/s 87A	TS

Subject: Cost and Management Accounting-II		
Unit	Chapter	Teacher
I	Joint Product & By Product	TS
	Activity Based Costing (ABC)	AD
II	Budget and Budgetary Control	SDM
III	Standard Costing	LD
IV	CVP Analysis, Marginal Costing (a) CVP analysis (b) Marginal Costing & Management Decisions	SG
V	Short-Term Decision Making	AD

Lesson Plan-2023(JAN-JUNE)

6th Semester Gen

Subject: Computerised Accounting System and E-Filing of Tax Return

Unit	Chapter	Teacher
I	Computerized Accounting Package: Using Generic Software	AC
II	Designing Computerized Accounting System	AC
III	E-filing of Tax return	TS

Subject: Financial Reporting and Financial Statement Analysis

Unit	Chapter	Teacher
I	Holding Company	DM
II	Accounting Standards	TS
III	Fund Flow Statements	LD
IV	Cash Flow Statements	PR
V	Introduction to Financial Statements Analysis	SDM
VI	Accounting Ratios for FSA	SG

Subject: Financial Management

Unit	Chapter	Teacher
I	Introduction	SG
	Basic Concepts	SG
II	Source of Finance and Cost Of Capital	TS
III	Leverage and Capital Structure Theories	PR
IV	Working Capital Management 1	TS
V	Working Capital Management 2	SDM
VI	Capital Expenditure Decision 1	PR
VII	Capital Expenditure Decision 2	SG
VIII	Dividend Decisions	LD

Lesson Plan-2023(JAN-JUNE)

6th Semester Hons

Subject: Computerised Accounting System and E-Filing of Tax Return

Unit	Chapter	Teacher
I	Computerized Accounting Package: Using Generic Software	AC
II	Designing Computerized Accounting System	AC
III	E-filing of Tax return	SG

Subject: Financial Reporting and Financial Statement Analysis

Unit	Chapter	Teacher
I	Holding Company	DM
II	Accounting Standards	AD
III	Fund Flow Statements	LD
IV	Cash Flow Statements	PR
V	Introduction to Financial Statements Analysis	SDM
VI	Accounting Ratios for FSA	SG

Subject: Financial Management

Unit	Chapter	Teacher
I	Introduction	SG
	Basic Concepts	SG
II	Source of Finance and Cost Of Capital	TS
III	Leverage and Capital Structure Theories	AD
IV	Working Capital Management 1	TS
V	Working Capital Management 2	SDM
VI	Capital Expenditure Decision 1	AD
VII	Capital Expenditure Decision 2	SG
VIII	Dividend Decisions	LD